

**MATTHIAS GRILL**

**Function:** Business Development Manager, AgroVet, Austria

**Session:** Certification Body Panel Discussion (NSF-CMi, SGS, SAI Global)

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**Profile**

I'm qualified in agriculture and in veterinary science and do have many years of practical experience in both professions. After that work experience I was founding agroVet in 1998 and became consequently Managing Director and Scheme Manager for EurepGAP and GLOBALG.A.P (F&V) since we started with GGAP in 2004. I furthermore did personally provide the German BCS with the position of a GG Scheme Manager in their international Certification Business from 2005 to 2008. In this position I was operating in Europe (especially South East Europe), South America, Africa, Asia and China. I was also involved in many trainings in the livestock sector, although we finally did not manage to convince some clients to go for GGAP in the livestock sector. Our CB is operating now in several European Countries and in Malaysia.

Since 2010 I did change my position in the company and "converted" myself into the position of Business Development and am responsible for Renewable Energy sector, RSPO and any kind of international business. I'm also still responsible for our office in Malaysia, in GGAP client management and I'm also partly still involved in GGAP auditing plus in house trainings. Besides my work for agroVet I'm also doing international GAP + GGAP trainings plus Consultancy - if there is no conflict of interest of course.